Model Answers for

Text Production





FIRST LEVEL

Series 1 2002

(Code 1074)





LCCI Examinations Board

ASP M 1087

>f0t@WJY2[2`BpSV; U#

How to use this booklet

Model Answers have been developed by LCCIEB to offer additional information and guidance to Centres, teachers and candidates as they prepare for LCCIEB examinations. The contents of this booklet are divided into 3 elements:

(1)	Questions	 reproduced from the printed examination paper 	
(2)	Model Answers	summary of the main points that the Chief Examiner expected to see in the answers to each question in the examination paper, plus a fully worked example or sample answer (where applicable)	
(3)	Helpful Hints	 where appropriate, additional guidance relating to individual guestions or to examination technique 	

Teachers and candidates should find this booklet an invaluable teaching tool and an aid to success.

The London Chamber of Commerce and Industry Examinations Board provides Model Answers to help candidates gain a general understanding of the standard required. The Board accepts that candidates may offer other answers that could be equally valid.

© LCCI CET 2002

All rights reserved; no part of this publication may be reproduced, stored in a retrieval system or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise without prior written permission of the Publisher. The book may not be lent, resold, hired out or otherwise disposed of by way of trade in any form of binding or cover, other than that in which it is published, without the prior consent of the Publisher.

Typeset, printed and bound by the London Chamber of Commerce and Industry Examinations Board.

Text Production First Level Series 1 2002

Scenario

You work for David Laine, Marketing Manager of Athena House Group. The Company is a travel organisation.

Mr Laine likes his letters to be completed:

David Laine Marketing Manager

Requirements

Mr Laine has passed to you one in-tray document which relates to at least one of the 3 tasks to be undertaken. Follow his instructions and present the documents in a businesslike and consistent format, ready for signature where appropriate.

Mr Laine has given you a note of the documents to be produced, as shown below:

		Approximate number of words
Document 1	Letter to Mr and Mrs T Jackson	247
Document 2	Memorandum to Gordon Butler Publicity Officer	178
Document 3	Promotional Leaflet	220

You will need the following information to complete the tasks:

Mr and Mrs T Jackson Manor Farm Low Fields Chester CH3 4PL

Gillian Vickers, Customer Liaison

IMPORTANT INFORMATION FOR CANDIDATES

THE IN-TRAY DOCUMENT(S) MAY BE DETACHED FOR EASE OF REFERENCE.



SPECIAL OFFERS FOR 2002



Fancy a few days away? Then here are some great value ferry fares to get you in the holiday mood:

2002 SPECIALS FOR TRAVEL DURING 2002

Early Booking 5 day return. Off-peak from £89 and Peak from £109 Early Booking flexible return. Off-peak from £159 and Peak from £179

CLUB CLASS

For insertion in letter and Promotional Leaflet

Need peace and quiet whilst travelling? Just want to sit back and enjoy the journey?

For as little as £10 per person each way you can enjoy

Priority boarding and disembarkation Comfort of the Club Lounge Complimentary tea/coffee or soft drinks

TRAVEL INSURANCE

The new breakdown assistance includes 24 hour English speaking telephone assistance Roadside assistance up to £300 with repair at the roadside if possible Vehicle recovery to the UK Legal protection For insertion in Promotional Legglet

Prepare a letter to Mr and Mrs Jackson Head it TRAVEL OFFERS Dear Mr and Mrs J. As a valued customer l've pleasure in enclosing our edition of latest Athena Travel which is packed with special offers and promotional fares. for you to eajoy. [Whether you're NP close planning a week end break, a day out shapping or to stock up for a special celebration, Athena Travel includes the ideal fare for you. (In addition, Athena Ferries will continue to offer you more than just yr ferry ticket. You'll have the opportunity to save pounds on UK High Street prices 1C in our on-board shops. We also have some added value offers, including Flexible day return offer which includes a \$10 Voucher for on-board shopping use bullets asterists Insert items from Special Offer heaflet

To help us evaluate and improve the service that Athena Ferries provides we've attached a customer

Continued

Document 1 continued

Remember, as an existing customer of Athena Ferries, you can book via our website.

Yrs sin

Model Answer to Document 1

Athena House Group

Athena House West Street London SW1Y 2AR

Tel: +44 (0) 20 8302 0261 Fax: +44 (0) 20 8302 4169 e-mail: athena@intl.co.uk

DL/

11 March 2002

Mr and Mrs T Jackson Manor Farm Low Fields Chester CH3 4PL

Dear Mr and Mrs Jackson

TRAVEL OFFERS

1

As a valued customer I have pleasure in enclosing our latest edition of Athena Travel which is packed with special offers and promotional fares.

Whether you are planning a weekend break, a day out shopping or to stock up for a special celebration, Athena Travel includes the ideal fare for you. In addition, Athena Ferries will continue to offer you more than just your ferry ticket. You will have the opportunity to save £'s on UK high street prices in our on_iboard shops. We also have some added value offers, including

Flexible day return offer which includes a £10 voucher for on-board shopping

Early Booking 5 day return. Off-peak from £89 and Peak from £109

Early Booking flexible return. Off-peak from £159 and Peak from £179

To help us evaluate and improve the service that Athena Ferries provides we have attached a customer survey to this letter. Simply complete and return the freepost survey before the end of the month and you will be entered into a prize draw to win either

- * 3 nights accommodation for 2 in New York with Athena Cruise Holidays, or
- * 3 days/2 nights accommodation for 4 in Paris

Remember, as an existing customer of Athena Ferries, you can book via our website.

Yours sincerely

David Laine Marketing Manager

Encs

3

6

Model Answer to Document 1 continued

Notes to Candidates

Ringed words frequently misspelt

- 1
- Occasionally typed above the salutation A few candidates inserted a comma after 'which' 2
- Occasionally lower case not used 3
- Hyphen omitted 4
- Bulleted list indented but accepted if consistent 5
- Failure to begin lines with initial capitals 6

Document 2

Prepare a memo to Gordon Butler copy Gillian Vickers Head it PRIZE DRAW

all stet As you're aware we're asking our -customers to complete a survey so that we can evaluate the service that we offer. As an incentive to get them to complete the survey we've offering either a 3 night stay in New York or a 3 day/2 night stay in NP Paris. [I'd like to discuss the final details for these prizes and have therefore arranged a mtg in my office for next Mon insert date at 1000. [The details of NP the mtg are outlined below: number Joites to be used in Paris and New York Dates to be avoided Issue of money-off vouchers for using on board trs [Passes to theme park in Paris Transfer from airport to New York hotel]

If you're unable to attend the mtg would you stet please let me have <u>suggestions</u> on the above points asap.

Model Answer to Document 2

MEMORANDUM

To Gordon Butler, Publicity Officer

From David Laine, Marketing Manager

3

Date 11 March 2002

PRIZE

As you are aware we are asking all our customers to complete a survey so that we can evaluate the service that we offer. As an incentive to get them to complete the survey we are offering either a 3 night stay in New York or a 3 day/2 night stay in Paris.

1

I would like to discuss the final details for these prizes and have therefore arranged a meeting in my office for next Monday 18 March at 1000.

The details of the meeting are as outlined below:

- 1 Hotels to be used in New York and Paris
- 2 Dates to be avoided
- 3 Issue of money-off vouchers for using on board
- 4 Transfer from airport to New York hotel
- 5 Passes to theme park in Paris

If you are unable to attend the meeting would you please let me have suggestions on the above points as soon as possible.

Copy: Gillian Vickers, Customer Liaison

Notes to Candidates

Ringed words frequently misspelt

- 1 Designation occasionally omitted
- 2 Comma often omitted (although 2 spaces accepted)
- 3 Occasionally incorrect date
- 4 Numbered items occasionally indented and inconsistency with use of full stop at end of items (not penalised if consistent)

Document 3

Prepare in single line spacing PROMOTIONAL OFFERS FOR MAY 2002 REDUCED FERRY FARES SPECIAL OFFERS If you fancy a few days away look at the following great value fares Up to 3 day return fare. /Car and up to 5 passengers from £99 Up to 5 day return fare. (Car and up to 5 passengers from £109 Economy return, 6 or more days. Car and up to 5 passengers from £170 Insert Early Booking tems from Special Offer leaflet Shop and stop) and during May The following offer is available from carly next month and provides an ideal into a relaxing break. opportunity to extend a day trip From just £99 per person, you can treat yourself to a night away with the added bonus of time to shop at your leisure. Minimum 2 persons per car [The 2 star Garden Court Hotel provides a popular and comportable base with Junctional and clean amenities. Ers The 3 star Grand Hotel is situated facing the quality port and offers accommodation and a small fitness TRAVEL INSURANCE Insert details from Special Offer leaflet starting each line at the left margin

Model Answer to Document 3

PROMOTIONAL OFFERS FOR MAY 2002

REDUCED FERRY FARES

If you fancy a few days away look at the following great value fares

Up to 3 day return fare. Up to 5 day return fare. Economy return, 6 or more days.	Car and up to 5 passengers from £99 Car and up to 5 passengers from £109 Car and up to 5 passengers from £170
Early Booking 5 day return. Early Booking flexible return.	Off-peak from £89 and Peak from £109 Off-peak from £159 and Peak from £179

1

5

The following offer is available during May and provides an ideal opportunity to extend a day trip into a relaxing break. From just £99 per person, minimum 2 persons per car, you can treat yourself to a night away with the added bonus of time to shop at your leisure.

The 2 star Garden Court Hotel provides a popular and comfortable base with clean and functional amenities. The 3 star Grand Hotel is situated facing the port and offers quality accommodation and a small fitness room.

TRAVEL INSURANCE

The new breakdown assistance includes

24 hour English speaking telephone assistance Roadside assistance up to £300 with repair at the roadside if possible Emergency car hire and hotel accommodation Vehicle recovery to the UK Legal protection

DL/ 11 March 2002

Notes to Candidates

Ringed words frequently misspelt

- 1 Often poor display with "Car and" and "Off-peak" not aligned. Some candidates inconsistent with capitalisation
- 2 Occasionally not in capitals
- 3 Comma occasionally omitted
- 4 Occasionally a new paragraph started at this point
- 5 Frequent poor display and haphazard use of initial capitals

Education Development International plc The Old School Holly Walk Learnington Spa Warwickshire CV32 4GL United Kingdom Customer Service: +44 (0) 8707 202 909 Fax: +44 (0) 1926 887676 Email: customerservice@ediplc.com